GAF CARE

Visit the Learning Portal for real time access to all CARE instructor-led and on-demand training opportunities.

Classes | 11/03/26 - 12/16/26

Commercial Training

Date	Time	Event type	Event title	Location	Duration	CARE learning credits	Enrollment link
11/19/26	11:00 AM EST	Webinar/Online	Commercial Maintenance and Repair	Join through the Learning Portal	1 Hr	3 Credits	Click Here
12/14/26	11:00 AM EST	Webinar/Online	Single Ply Systems Basics	Join through the Learning Portal	1 Hr	3 Credits	Click Here
12/15/26	11:00 AM EST	Webinar/Online	Cracking the International Building Code (IBC)	Join through the Learning Portal	1 Hr	3 Credits	Click Here

Course links on the flier are intended for customers. Customers must have a Learning Portal account before clicking the Enrollment link. Links will NOT work for GAF employees

Residential Training

Date	Time	Event type	Event title	Location	Duration	CARE learning credits	Enrollment link
11/03/26	09:00 AM EST	Webinar/Online	V101: Introduction to Ventilation	Join through the Learning Portal	1 Hr	3 Credits	Click Here
11/05/26	09:00 AM EST	Webinar/Online	V101: Introduction to Ventilation	Join through the Learning Portal	1 Hr	3 Credits	Click Here
11/10/26	09:00 AM EST	Webinar/Online	Liberty low-slope roofing system	Join through the Learning Portal	1 Hr	3 Credits	Click Here
11/10/26	09:00 AM CST	Hands on/In-Person	Strategic Canvassing for Roofing Sales Professionals	1440 S Loop 12, Irving, TX 75060 US	2 Hrs	3 Credits	Click Here
11/10/26	12:00 PM CST	Hands on/In-Person	Shingle Systems 101: Ten Most Common Mistakes	1440 S Loop 12, Irving, TX 75060 US	2 Hrs	3 Credits	Click Here
11/17/26	09:00 AM EST	Webinar/Online	T101: Timbersteel - Introduction to Installation	Join through the Learning Portal	1 Hr	3 Credits	Click Here
11/20/26	11:00 AM PST	Webinar/Online	Shingle Systems 101: Ten Most Common Mistakes	Join through the Learning Portal	1 Hr	3 Credits	Click Here
12/15/26	10:00 AM EST	Webinar/Online	Effective Techniques for a Higher Closing Ratio	Join through the Learning Portal	2 Hrs	3 Credits	Click Here
12/15/26	10:00 AM PST	Webinar/Online	Shingle Systems 101: Ten Most Common Mistakes	Join through the Learning Portal	2 Hrs	3 Credits	Click Here
12/15/26	01:00 PM PST	Webinar/Online	Shingle Systems - Installing Designer Shingles	Join through the Learning Portal	1.5 Hrs	3 Credits	Click Here
12/16/26	10:00 AM PST	Webinar/Online	Shingle Systems 101: Ten Most Common Mistakes	Join through the Learning Portal	2 Hrs	3 Credits	Click Here
12/16/26	01:00 PM PST	Webinar/Online	Shingle Systems - Installing Designer Shingles	Join through the Learning Portal	1.5 Hrs	3 Credits	Click Here

Questions?
If you have any questions or need further assistance, please reach out to your local Territory Manager or contact us at **CARE@GAF.com**

Storm Restoration Training

Date	Time	Event type	Event title	Location	Duration	CARE learning credits	Enrollment link
11/03/26	09:00 AM CST	Hands on/In-Person	Insurance Success: The Basics	GAF CARE Training Center 2600 Warrenville Road #207, Downers Grove, IL 60515	4 Hrs	3 Credits	Click Here
11/03/26	11:00 AM EST	Webinar/Online	Xactimate: Estimating the Golden Pledge Warranty	Join through the Learning Portal	1.5 Hrs	3 Credits	Click Here
11/09/26	11:00 AM EST	Webinar/Online	Xactimate: Crash Course	Join through the Learning Portal	3.5 Hrs	3 Credits	Click Here
11/13/26	09:00 AM MST	Webinar/Online	Insurance Success: The Basics	Join through the Learning Portal	1 Hr	3 Credits	Click Here
11/16/26	11:00 AM EST	Webinar/Online	Xactimate: Estimating a FORTIFIED Roof	Join through the Learning Portal	1 Hr	3 Credits	Click Here
11/23/26	01:00 PM EST	Webinar/Online	Insurance Claims: The Basics	Join through the Learning Portal	1.5 Hrs	3 Credits	Click Here
12/07/26	11:00 AM EST	Webinar/Online	GAF Business Services: WeatherHub	Join through the Learning Portal	1 Hr	3 Credits	Click Here
12/07/26	12:00 PM EST	Webinar/Online	Storm Surge: Industry Update	Join through the Learning Portal	1 Hr	3 Credits	Click Here

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In Home Selling Training

Date	Time	Event type	Event title	Location	Duration	CARE learning credits	Enrollment link
11/03/26	09:00 AM EST	Hands on/In-Person	The Roof Sales Cycle: Lead Gen, Process & Closing	345 Clarks Pond Pkwy, South Portland, ME 04106 US	7 Hrs	3 Credits	Click Here
11/03/26	09:00 AM CST	Hands on/In-Person	The Power of an In Home Selling Sales Process	4815 Speedway Dr, Fort Wayne, IN 46825 US	3 Hrs	3 Credits	Click Here
11/04/26	09:00 AM EST	Hands on/In-Person	The Roof Sales Cycle: Lead Gen, Process & Closing	245 Hooksett Rd, Manchester, NH 03104 US	7 Hrs	3 Credits	Click Here
11/10/26	11:30 AM EST	Webinar/Online	Creating a Positive 1st Impression with Every Hello	Join through the Learning Portal	1 Hr	3 Credits	Click Here
11/10/26	01:00 PM EST	Webinar/Online	Onboarding Blueprint for Your New Sales Reps	Join through the Learning Portal	1 Hr	3 Credits	Click Here
11/11/26	11:30 AM EST	Webinar/Online	For Owners and Sales Managers: Guide to Engaging Sales Meetings	Join through the Learning Portal	1 Hr	3 Credits	Click Here
11/11/26	01:00 PM EST	Webinar/Online	For Owners and Sales Managers: Financial Statement Basics	Join through the Learning Portal	1 Hr	3 Credits	Click Here
11/12/26	11:30 AM EST	Webinar/Online	The Power of an In Home Selling Sales Process	Join through the Learning Portal	2 Hrs	3 Credits	Click Here
11/13/26	11:30 AM EST	Webinar/Online	In Home Selling Mastery: Product Demo Part 2	Join through the Learning Portal	1 Hr	3 Credits	Click Here
11/13/26	01:00 PM EST	Webinar/Online	SmartMoney - The Power of Payment Options	Join through the Learning Portal	1 Hr	3 Credits	Click Here
11/17/26	09:00 AM CST	Hands on/In-Person	The Power of an In Home Selling Sales Process	2620 Clinton Ave W, Huntsville, AL 35805 US	6.5 Hrs	3 Credits	Click Here

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In Home Selling Training

Date	Time	Event type	Event title	Location	Duration	CARE learning credits	Enrollment link
12/08/26	09:00 AM CST	Hands on/In-Person	Find the Objection...Close the Sale	250 Century Plaza Dr, Houston, TX 77073 US	3 Hrs	3 Credits	Click Here
12/08/26	11:30 AM EST	Webinar/Online	Creating a Positive 1st Impression with Every Hello	Join through the Learning Portal	1 Hr	3 Credits	Click Here
12/08/26	01:00 PM EST	Webinar/Online	Onboarding Blueprint for Your New Sales Reps	Join through the Learning Portal	1 Hr	3 Credits	Click Here
12/08/26	01:00 PM CST	Hands on/In-Person	Ventilation: A COOL Way to Increase Sales	250 Century Plaza Dr, Houston, TX 77073 US	2 Hrs	3 Credits	Click Here
12/09/26	11:30 AM EST	Webinar/Online	For Owners and Sales Managers: Guide to Engaging Sales Meetings	Join through the Learning Portal	1 Hr	3 Credits	Click Here
12/09/26	01:00 PM EST	Webinar/Online	For Owners and Sales Managers: Financial Statement Basics	Join through the Learning Portal	1 Hr	3 Credits	Click Here
12/10/26	11:30 AM EST	Webinar/Online	The Power of an In Home Selling Sales Process	Join through the Learning Portal	2 Hrs	3 Credits	Click Here
12/11/26	11:30 AM EST	Webinar/Online	In Home Selling Mastery: Asking for the Biz / Warm Down Part 2	Join through the Learning Portal	1 Hr	3 Credits	Click Here
12/11/26	01:00 PM EST	Webinar/Online	SmartMoney - The Power of Payment Options	Join through the Learning Portal	1 Hr	3 Credits	Click Here
12/15/26	09:00 AM CST	Hands on/In-Person	The Power of an In Home Selling Sales Process (2 Day)	GAF CARE Training Center, 8327 Nieman Road, Lenexa, KS 66214	6.5 Hrs	10 Credits	Click Here

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Expert Value Series Training

Date	Time	Event type	Event title	Location	Duration	CARE learning credits	Enrollment link
11/04/26	09:00 AM CST	Hands on/In-Person	Create and Develop a Business with a Worthy Purpose	GAF CARE Training Center 2600 Warrenville Road #207, Downers Grove, IL 60515	4 Hrs	3 Credits	Click Here

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We protect what matters most™